

WaterFurnace

Variable Speed Water Source Heat Pumps:
Reduce Installed Cost, Increase Efficiency & Improve Comfort

Tuesday March 24, 2020

12:00pm – 2:00pm (Lunch Included)

3270 19th St. NW, Suite 210, Rochester 55901



Presenter: Dennis Meyer

Dennis has been involved with the design, marketing, and sales activities of HVAC equipment and electronic controls since graduating from Purdue University in May of 1988. From 1988 through 2018, Dennis worked for United Technologies Electronic Controls (Fort Wayne), WaterFurnace (Fort Wayne), Franklin Electric (Bluffton, IN), ClimateMaster (Oklahoma City), and Swegon (Toronto) in various roles including Engineering Design, Engineering Management, Marketing Management, Regional Sales Management, and Director of Commercial Sales. In February of 2019, Dennis rejoined WaterFurnace as the Commercial Sales Manager in the Midwest Region. Dennis has a Bachelor of Science degree in Electrical Engineering Technology from Purdue University with a minor in Mathematics. He also holds a Masters of Science degree in Psychology from the University of Saint Francis.

Learning Objectives:

- How to simplify projects by using Variable speed water source heat pumps in VAV applications.
- How to reduce outside air mechanical costs by replacing DOAS equipment with an ERV/variable Speed wshp package.
- How to improve comfort by using zoning with Variable Speed water source heat pump technology.
- Understanding the significance of Federal Commercial geothermal tax credits.
- Understanding Geothermal Hybrid systems and how these systems can significantly reduce the cost of a geothermal system and still capture the Federal geothermal tax credits.

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Questions? E-mail AndreaL@tmsj.com